## **Course Outline**

## (A SIDC CPE approved course)

Title :Sun Tzu's Art of War for Traders and Investors Series: The Intelligent InvestorDate :12th June 2019VenueMoffett Training Centre, E-3-2 , Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KLCPE :10 PointsSpeaker :Dr Ch'ng Huck Khoon

## **Objectives**

1.Relate Sun Tzu's Art of War's concepts for better investment decision; .

2.Relate market and economic cycles to investment performance and determine the best timing strategies;

3. Evaluate and analyse the characteristics and types of investment traps; and

4. Discuss the common investment psychology issues facing by investors

9 : 00 - 9 : 45	Sun Tzu's Art of War	
	- Introduction and Overview	
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	- Chapter 1: Initial Estimations	
	- Chapter 2: Waging War	
	- Chapter 3: Planning Offensives	
	- Chapter 4: Military Disposition	
	- Chapter 5: Strategic Military Power	
	- Chapter 6: Vacuity and Substance	
	- Chapter 7: Military Combat	
	- Chapter 8: Nine Changes	
	- Chapter 9: Manoeuvring the Army	
	- Chapter 10: Configurations of Terrain	
	- Chapter 11: Nine Terrains	
	Chapter 12: Incendiary Attacks	
	- Chapter 13: Employing Spies	
9 : 45 - 10 : 30	Fundamental Analysis, Capital Protection and Cut Loss	
	- The enlightened ruler lays his plans well ahead; the good general cultivates his resources. (Chapter 12)	
	- An army may march great distances without distress, if it marches through country where there	
	is no enemy(Chapter 6)	
	- Security against defeat implies defensive tactics. (Chapter 4)	
10 : 30 - 10 : 45	Coffee Break	
10 : 45 - 11 : 15	Eight Strategies to Avoid Investment Trap	
	- It is a military axiom not to advance uphill against the enemy, nor to oppose him when he comes downhill. Do not pursue an enemy who simulates flight; do not attack soldiers whose temper is keen. (Chapter 7)	
	<ul> <li>Do not swallow bait offered by the enemy. Do not interfere with an army that is returning home.</li> <li>When you surround an army, leave an outlet free. Do not press a desperate foe too hard. Such is the art of warfare. (Chapter 7)</li> </ul>	

Time	Descriptions	
11 : 15- 11 : 45	Five Investment Psychology Issues	
	- There are five dangerous faults which may affect a general:	
	(1) Recklessness, which leads to destruction;	
	(2) cowardice, which leads to capture;	
	(3) a hasty temper, which can be provoked by insults;	
	(4) a delicacy of honour which is sensitive to shame;	
	(5) over-solicitude for his men, which exposes him to worry and trouble. (Chapter 8)	
11 15 12 00		
11 : 45 - 13 : 00	Intrinsic Value, Return and Risk	
	- Hence to fight and conquer in all your battles is not supreme excellence; supreme excellence	
	consists in breaking the enemy's resistance without fighting. (Chapter 3)	
	- Hold out baits to entice the enemy. Feign disorder, and crush him. (Chapter 1)	
	<ul> <li>Hence a wise general makes a point of foraging on the enemy. (Chapter 2)</li> </ul>	
	Thence a wise general makes a point of foldging on the chemy. (Chapter 2)	
13:00-14:00	Lunch Break	
14 : 00 - 15 : 00	Anticipate Investment Strategies	
	- Scheme so as to discover his plans and the likelihood of their success. Rouse him, and learn the	
	principle of his activity or inactivity. Force him to reveal himself, so as to find out his vulnerable	
	spots. (Chapter 6)	
	- Knowing the place and the time of the coming battle, we may concentrate from the greatest	
	distances in order to fight. (Chapter 6)	
15 : 00 - 16 : 00	Anticipate Investment Strategies (Continue)	
13.00-10.00	Anticipate investment strategies (continue)	
	- We shall be unable to turn natural advantage tour strength unless we make use of local guides.	
	(Chapter 7)	
	- The energy developed by good fighting men is as the momentum of a round stone rolled down	
	from a mountain. (Chapter 5)	
	- Knowledge of the enemy's dispositions can only be obtained from someone who is familiar with	
	enemy. (Chapter 13)	
16 : 00 - 16 : 15	Coffee Break	
16,15,17,00	Investment Traps	
16:15 - 17:00	investment fraps	
	- When there is dust rising in a high column, it is the sign of chariots advancing. (Chapter 9)	
	- When some are seen advancing and some retreating, it is a lure. (Chapter 9)	
17:00 - 18:00	Your Investment Style and Risk Management	
	- In a war, the victorious strategist only seeks battle after the victory has been won, whereas he	
	who is destined to defeat first fights and afterwards looks for victory. (Chapter 4)	
	- If you know the enemy and know yourself, your victory will not stand in doubt. (Chapter 10)	
	- Earth comprises distances, far and near; danger and sefety; open ground and narrow passes.	
	(Chapter 1)	
18:00 - 18:30	Understand Corporate Strategy	
10.00 10.00	one of and of points of alcony	
	- (1) Which of the two sovereigns is imbued with the Moral law?	
	(2) Which of the two generals has most ability? (Chapter 1)	
	- There are five essentials for victory. (Chapter 3)	

## TRAINING COURSE REGISTRATION FORM

COURSE TITLE	Sun Tzu's Art of War for Traders and Investors Series: The Intelligent Investor
COURSE DATE	12th June 2019
VENUE	Moffett Training Centre, E-3-2 , Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya
REGISTRATION	8.30AM - 9.00AM
TIME	9.00AM - 5.30PM
FEES	RM 395 for Banker, member of professional associations [early bird by 12 May 2019]
	RM 445 for Banker, member of professional associations
	RM 515 for Public [early bird by 12 May 2019]
	RM 585 for Public
	Fees are inclusive of coffee breaks, lunch, program materials and a Certificate of Attendance
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Instructions	Complete this form and fax to 03-76104234 or email to cpeseminar@chkconsultancy.com.my
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	2. Or bank in to MAYBANK A/C #. 557063320872
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